



Regin Technology

Company Profile and Products Overview

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November 08, 2019

Regin Tech

Agenda

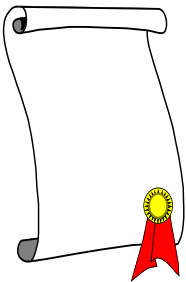
- Regin Company Profile
- Skype Market
- Regin Product Overview
- Why Skype Gateway?
- Why Regin?

About Regin

- Established on April, 2009, but leveraged IC, solutions and customers from VoIM pioneers - F3 and Smartlink
- Focus on VoIM solutions
 - Connecting Skype, LINE, We chat,...
 - Connecting VoIM/PSTN/Mobile
 - IC + HW + SW total solution provider
- Skype/LINE gateways for enterprise or consumer

Regin Patent

- Auto RJ11 swap
- SLIC chip for both SLIC/DAA function
- 3 IN 1 for VoIP, Landline and Mobile



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- **Skype Market**
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Skype Market



- Skype has been recognized as the best free voice quality soft phone
- Skype register users reached 663 million on Sep., 2011
- Microsoft acquired Skype on 2011 and MSN users are emerged into Skype on March, 2013. Microsoft team/Skype for business can talk to Skype
- Skype unlimited Worldwide Go E\$10.49 per month for 63 countries including 8 countries/area mobile
- iPhone, iPad and other smart phones/tables support Skype

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FXS/FXO PCI-E cards



USB Adapter



Skype Gateway



FXS

FXO

SkyATA (FXS)



M-office (FXO)



SkyBox S1

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Products key feature YouTubes

- SkyATA <https://www.youtube.com/watch?v=eZl8kc65rr0>
<https://youtu.be/Hi9IImPM9cw>
- SkyBox S1
<https://www.youtube.com/watch?v=bNaTskJVTR4>
- M-office
https://www.youtube.com/watch?v=l9wuHPk1_gI&feature=youtu.be
- LineATA <https://youtu.be/rd5xjo09GWE>
- LineBox https://youtu.be/_RUxIfTnQx8

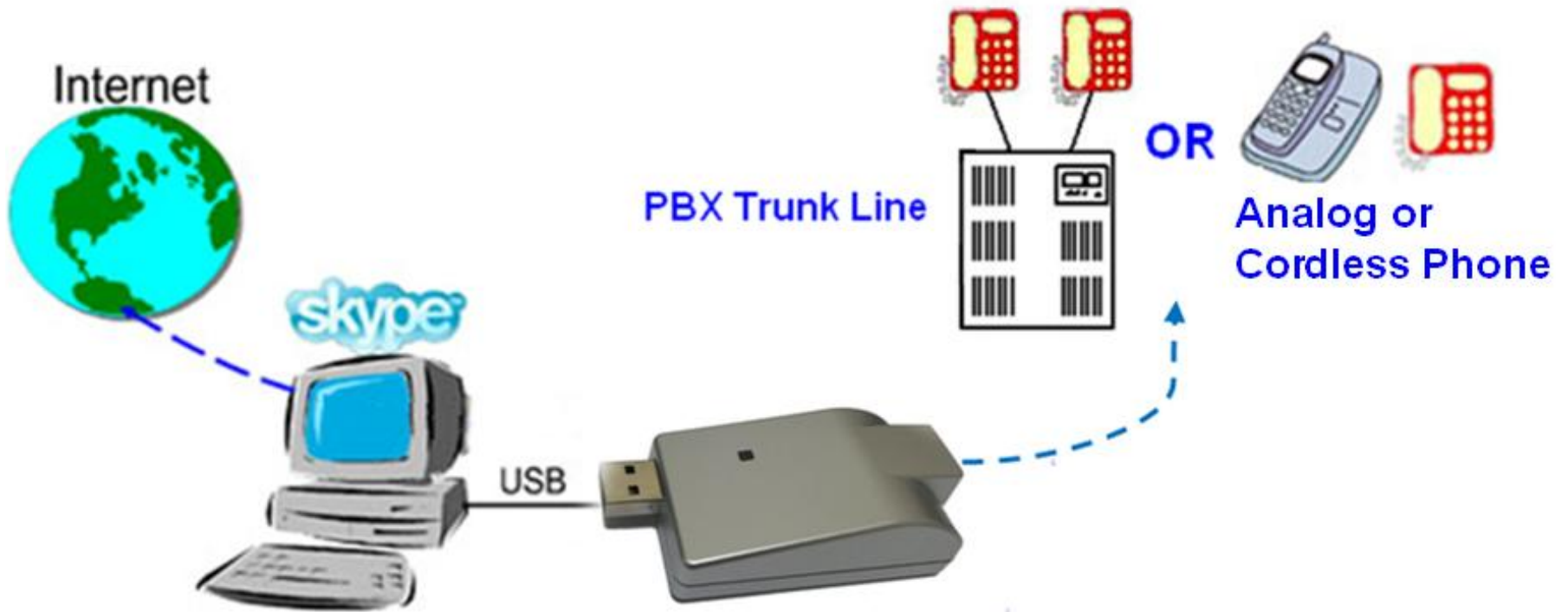
You can enable YouTube caption setting!

SkyATA - Skype dongle for phone



- ◆ Connect SkyATA with PBX and employees can make and receive Skype calls via desk phones
- ◆ Customers, suppliers or employees out of office can call your office via free Skype calls for any extension number to save money
- ◆ Make Skype calls (via Skype speed dial number) and SkypeOut calls through Skype GUI or phone keypad directly
- ◆ Audio recovery button to resolve Skype call audio problems
- ◆ Skype Caller ID, DID, DOD, Auto Skype video call functions
- ◆ SkyATA at IM mode can turn any analog conference phone as conference phone for any internet conference for high voice quality

SkyATA application



Connect SkyATA with analog PBX trunk line or analog phone

SkyBox S1- One phone for Skype & PSTN calls



- ◆ Similar application for PBX as SkyATA. But SkyBox S1 can connect with landline and be suitable for companies with less PBX trunk ports
- ◆ Support one or multiple Skype calls plus one PSTN call
- ◆ Support Skype and PSTN call waiting and pick up
- ◆ Skype Caller ID, DID, DOD, Auto Skype video call functions
- ◆ SkyBox S1 is available for emergency calls even when PC is power - off
- ◆ SkyBox S1 at IM mode can turn any analog conference phone as conference phone for any internet conference for high voice quality

SkyBox S1 application



Make/receive Skype/landline calls via office desk phone or regular phone

SkyATA & SkyBox S1 Internet Conference application



**SkyBox S1 can turn office existing conference phones into
" Skype or other soft phone conference phones"!**

M-office - Landline and mobile phone Skype call forward



- ◆ Forward your office or home PSTN calls to your mobile Skype or your mobile phone via SkypeOut
- ◆ PBX mode can serve as a virtual PBX: After caller dials your office virtual extension, you can talk to the caller via Skype or mobile phone via SkypeOut
- ◆ Employees out of office can make free Skype calls to M-office Skype for domestic calls via M-office connecting landline to save expensive mobile or international calls
- ◆ When M-office is connecting with office PBX analog extension line, colleagues can reach you by your extension even when you are not office

M-office application



LineATA USB Dongle for phone



- ◆ Connect LineATA with PBX and employees can make and receive LINE calls via desk phones
- ◆ Customers, suppliers or employees out of office can call your office via free LINE calls for any extension number to save money
- ◆ Make LINE calls through LINE GUI or phone keypad (by LINE speed dial number) directly
- ◆ Audio recovery button to resolve LINE call audio problems
- ◆ DID, DOD, Auto LINE video call functions
- ◆ LineATA at IM mode can turn any analog conference phone as conference phone for any internet conference for high voice quality
- ◆ Device also works for Skype by running SkyATA

LineATA application



LineATA
LINE PBX Application

LineBox - One Phone for LINE and PSTN calls



- ◆ Similar application for PBX and phone as LineATA. But LineBox can connect with landline and be suitable for companies with less PBX trunk ports
- ◆ Support conference with one LINE call plus one PSTN call
- ◆ Support LINE and PSTN call waiting and pick up
- ◆ DID, DOD, Auto LINE video call functions
- ◆ LineBox is available for emergency calls even when PC is power – off
- ◆ LineBox at IM mode can turn any analog conference phone as conference phone for any internet conference for high voice quality
- ◆ Device also works for Skype by running SkyBox S1

LineBox Application



LineBox

LINE PBX Application

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LineBox & LineATA Conference application



Linebox set at IM mode can support any conference in addition to LINE

Enterprise PCI-E 4 port gateway card



SkyGW4C-S
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- Enterprise FXS Skype gateway for PBX analog trunk lines
- Basic Skype call out and call in functions
- Supports DID and DOD
- Skype call in for any SkypeOut callout
- Web management for easy and secure usage



SkyGWO
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- Basic Skype call out and call in functions
- Supports DID and DOD
- Skype call in for any SkypeOut callout
- Web management for easy and secure usage
- Enterprise FXO Skype gateway for PBX analog extension lines or carrier lines



SkyGW4C-S

- 4 port FXS Skype gateway
- Easy to DIY with desktop PC
- Up to 16 ports (4 PCI-E cards) in one PC
- Connect with PBX analog trunk lines or phones
- With SkyGW4C-S, employees just pick up desk phones to make or receive Skype calls
- Employees don't need to change calling habits for regular phone number calls
- Easy management GUI for each port status
- DID: Customer support calls are routed directly to support extensions
- DOD: Employees just pick up one assigned trunk line to talk with employees in other office



SkyGWO

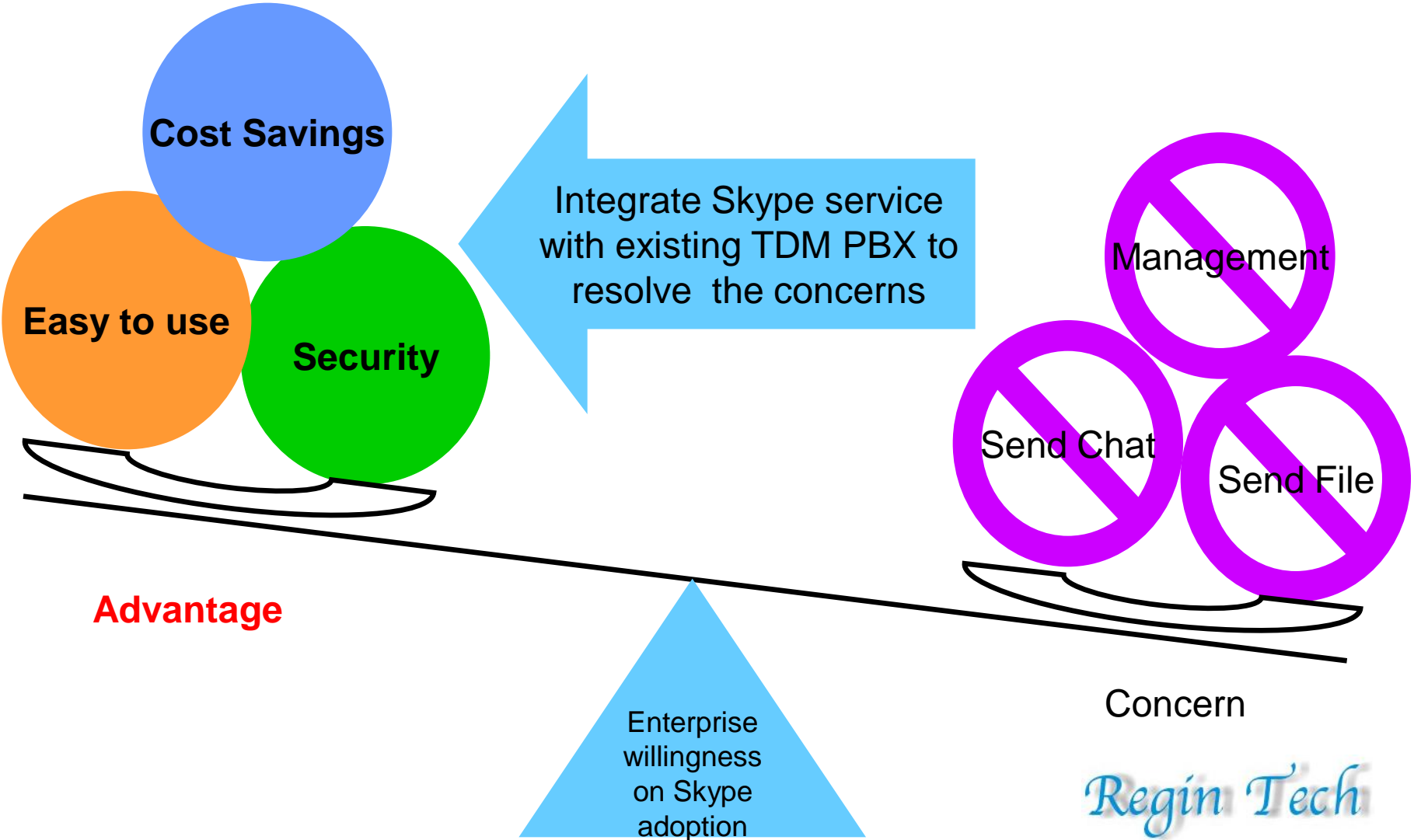
- 4 port FXO Skype gateway
- Easy to DIY with desktop PC
- Up to 16 ports (4 PCI-E cards) in one PC
- Connect with PBX analog extension lines or carrier lines
- With SkyGWO, employees just pick up desk phones to make or receive Skype calls
- Employees don't need to change calling habits for regular phone number calls
- Easy management GUI for each port status
- DID: Customer support calls are routed directly to support extensions
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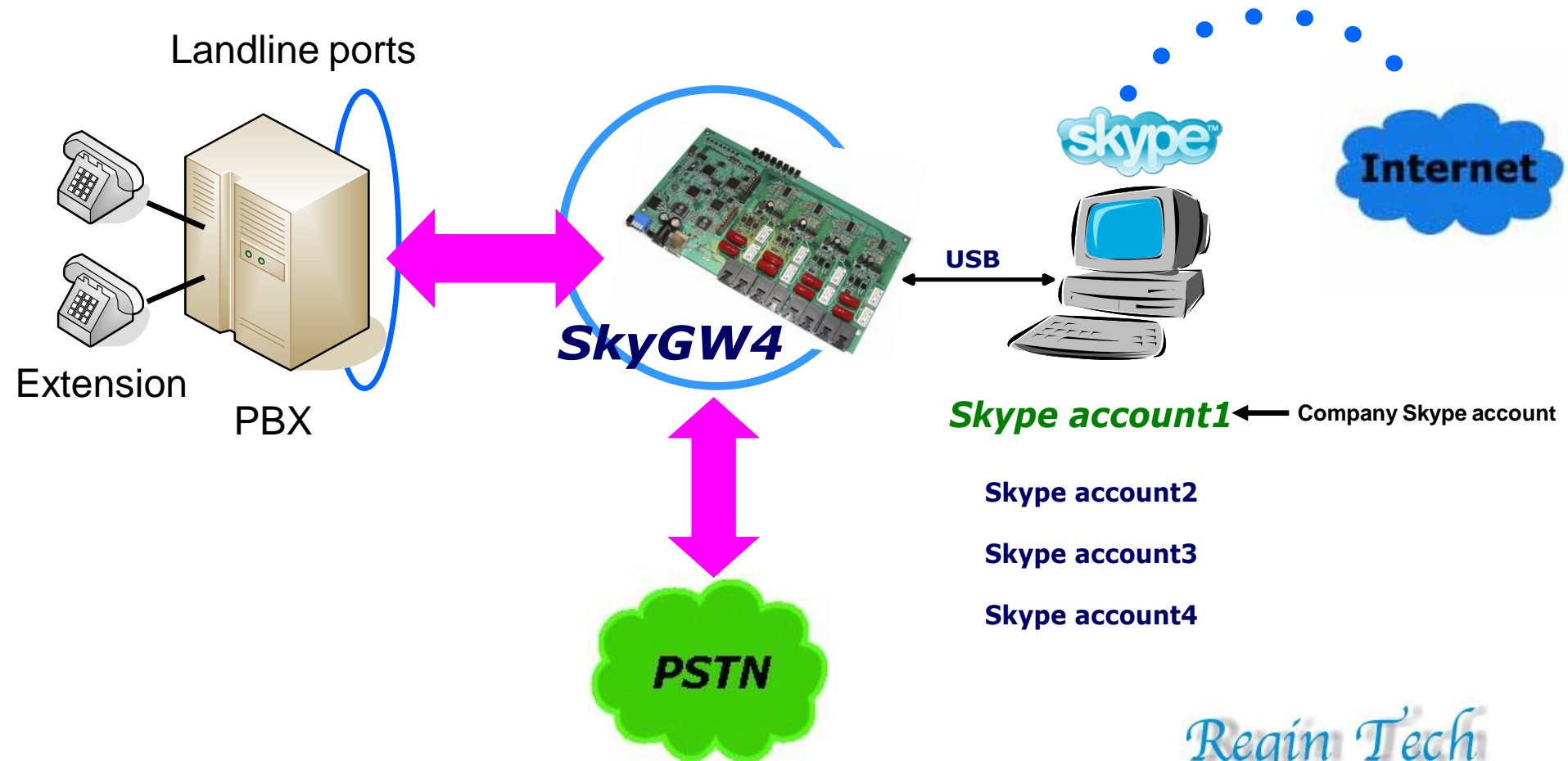
Skype for Enterprise



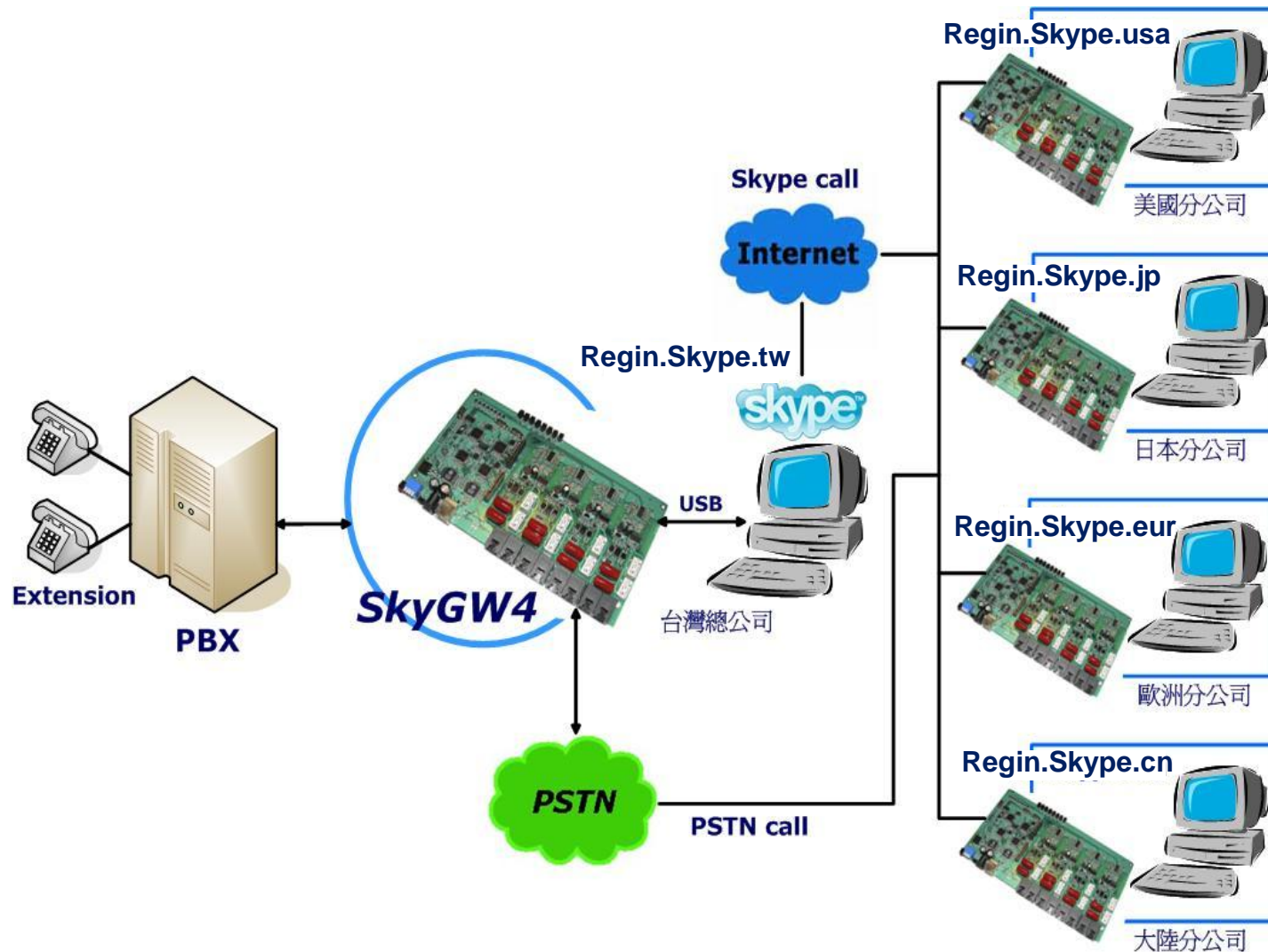
The benefits of Skype gateway

- Resolve enterprise's dilemma of adopting Skype call service
- Company Skype account as a formal Skype contact
- Employee's mobile phone Skype call won't be cut due to an interrupt mobile call
- Free dedicated phone lines between company's multiple office or factory locations via DOD function
- Cheap customer service call support via SkypeIn service and DID function
- Customers, suppliers and employees out of office can call back office for free
- No contract phone service via SkypeOut credit or Skype programs
- Easy management of Skype gateway bandwidth to ensure Skype call quality

Skype Gateway Solution



Large Enterprise with Multi-office



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Dedicated focus on Skype

- 2009 took over IC, solutions and customers from VoIM pioneers F3 & Smartlink. Both were VoIM focusing companies from 2005
- Broad Skype products: Consumer Skype gateways(USB adapter) for PBX or phone and enterprise Skype gateways(2/4/8/12/16 ports) for PBX, phone or carrier lines
- IC plus own hardware and software teams
- 3 VoIM related patents

Product Competition

- In-house USB controller IC
- 3 patents on VoIM
- Competitive system cost
- Gateway products passed FCC Part 15, Part 68, CE, TBR 21
- Matured products with high market visibility and adoption
- High software stability and user friendly interface
- Broad Skype product portfolio

Regin Tech

Your Best VoIM partner



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